# Authorized Distributor Application – VeriCor, LLC

The below Application Form is designed to provide us with valuable information about your company, of which we are hopeful and poised at the potential for a business relationship.

### **COMPANY INFORMATION**

POC:
Title:
Telephone:
Email Address:
Website:
What is your core area of business?
Street Address:
City:
State:
Zip:
Country:
Year of Organization:
Number of Employees:
Number of Sales Representatives:
Sales History – Gross Sales 20:
Sales History – Gross Sales 20:
Sales History – Gross Sales 20:
Do you have your own brand?

## REQUESTED PRODUCT/TERRITORY

- a) What sectors of the market do you focus on?
- b) Which products are you interested in importing?
  - 1) Country:
  - 2) Region:
  - 3) Major City:
- c) Are you familiar with all the customs and tax regulations pertaining to the territory?

- d) Are there any special government registrations required of VeriCor products before you can import them into your country?
  - 1) Are you able to comply with these requirements?
- e) Do you have your own resources for translating and adapting basic marketing materials such as literature for your own markets? (It is our expectation that distributors produce marketing materials in the language(s) of their own country/territory.)
- f) What is the calculated sales of VeriCor products for the first year of business? (Attach supportive material.)

### PRESENT DISTRIBUTION

- a) Do you have your own brand?
- b) Do you currently purchase directly from any other US manufacturers?
- c) How many active accounts do you currently sell to?
- d) What products do you presently distribute?
- e) Who are your largest competitors, how you do you rank in size, and what are competitive differences?

# REFERENCES Company #1 Name: Address: Contact: Phone: Company #2 Name: Address: Contact: Phone: Company #3 Name: Address: Contact: Phone: